



Empowering Future

Exploring Energy Alternatives

June 2023



www.gensol.in |



marketing@gensol.in |



+91 95551 06870

TABLE OF CONTENT

01

ABOUT US

- Introduction
- Founders
- Portfolio



02

GENSOL'S STRENGTH

- Milestones
- Organizational Structure
- Leadership Team
- Footprints
- International Existence
- Financial Growth



03

SCOPE AS AN ORGANIZATION

- Milestone
- Organizational Structure
- Leadership Team
- Financial Growth



04

MAJOR ACHIEVEMENTS

- Solar Advisory
- Solar EPC
- Solar Operation & Maintenance



05

SOLAR EPC SERVICES

- EPC Projects
- Orders In-execution
- PSU Exposure



06

SOLAR ADVISORY

- Major Clients



ABOUT US



SCAN TO PLAY
CORPORATE VIDEO



ABOUT US

INTRODUCTION



**BSE
Listed**

Gensol Engineering Limited, a BSE-listed entity, is an engineering solutions provider.

**590
MWp**

An impressive EPC portfolio of over **590 MWp** across the length and breadth of the country, which includes both domestic and international clients.

**10.5
MWp**

Largest single order for rooftop solar of **10.5 MWp**

**180
MWp**

Largest sized project is the ground-mount project of **40 MWp** in the state of Karnataka by Golden Energy and the largest ground-mount project in the execution phase is **180 MWp**.

**33,956
MWp**

Gensol is also India's largest solar engineering company with a total engineering portfolio of **33,956 MW**.

**5.2
GW**

At the other end of the value chain, Gensol is also India's largest and only O&M service provider, with a portfolio exceeding **5.2 GW**.

ABOUT US

FOUNDERS

Built India's largest Solar PV Consulting Firm. Gensol Engineering & took the company public. 33+ GW domestic and 6+ GW Global Experience across 400 projects

Developed a clean energy ecosystem through a network of long term partnerships with key industry stakeholders

Customer centricity and people empowerment as the primary guiding philosophy

Founded & scaling up India's first All Electric Mobility Platform, Blu-Smart Mobility



Built technology and innovative data platforms to manage and scale large sized operations using IoT

Created, Managed & Inspired a team of 1000+ professionals in the clean energy & mobility space

Led Group of Companies with value exceeding \$0.5 Bn.

ABOUT US

PORTFOLIO

Gensol is a microcosm of young thinkers, engineers and leaders dedicated to help the world build solar power projects that maximise investor profits. Gensol is the “one stop shop” for anybody and everybody who wants to take up solar as a possible avenue of investment.



33+ GW Advisory

Projects as Owner's Engineer/ Lenders Engineer/ Project Management/ Policy Advisory services.

400+ Projects

Built or advised Solar PV Projects all across India and abroad.

6+ GW Internationally

Oman, Gabon, Philippines, Indonesia, Africa, Afghanistan Sierra Leone.

590 MW EPC

Engineered, procured and constructed Ground Mounted & Rooftop Solar Projects.



3500+ Size of Fleet

Adding 500 cars every month

Drivers onboarded

4700+ Numbers of drivers onboarded

Charging Stations

2600+ Charging Stations

Trips & App Downloads

5.8 million Trips completed

1.9 million App downloads



13+ GWp

Being monitored across the globe.

14+ countries

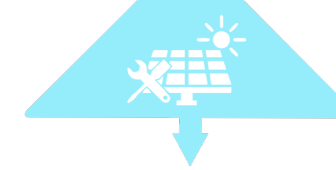
Presence across the world.

300+ Plants

Project developers, Operators & EPC contractors.

1500 Users

Actionable Intelligence is delivered in a format that empowers Site Team to act.



5.2 GW

Assets under management, Project sizes ranging from 10kWp to 450 MWp

14 States, 141 Sites

Present in every major Renewable Energy Generating State in India

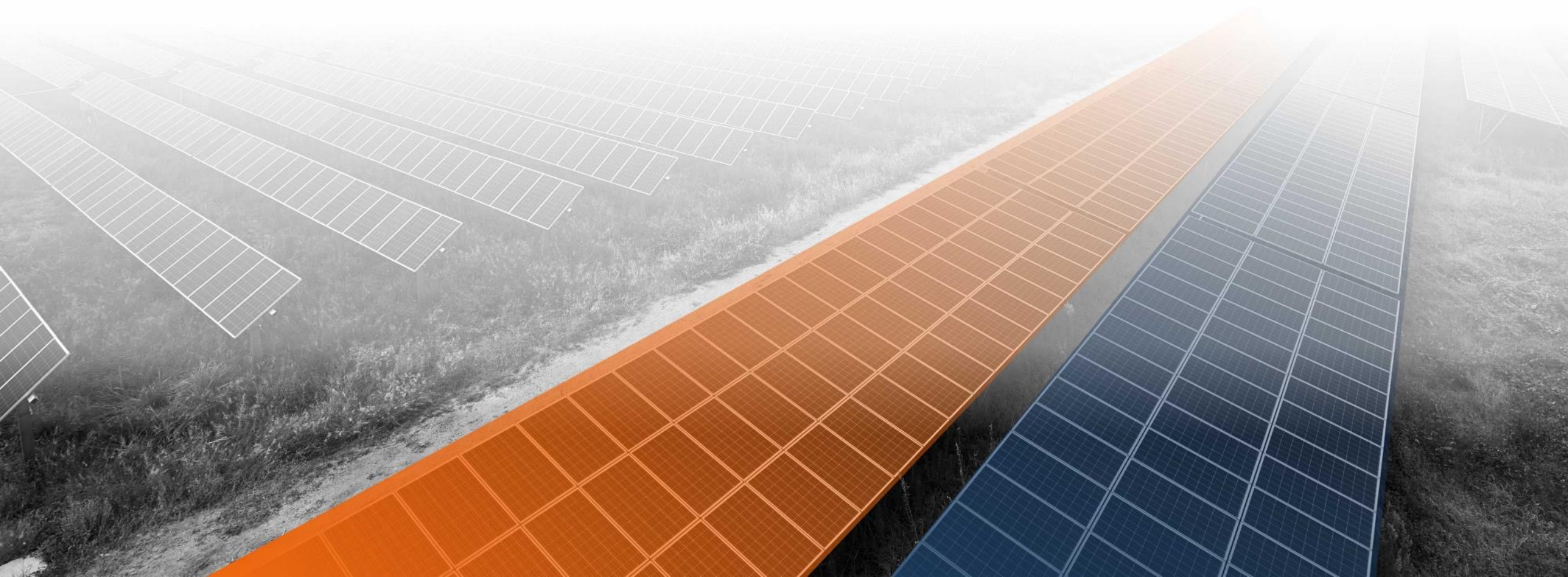
37 Customers

IPPs, Corporates, Individual Owners

573 Engineers

Top light, Bottom Heavy Model

GENSOL'S STRENGTH



GENSOL'S STRENGTH MILESTONES

2007



Began Entrepreneurial Journey

Advisory services provider to renewable energy IPPs

Expanded Carbon Biz

Opened second office in Gujarat - Scaled to 150 consultants



2009

2010



Scaled New Heights

Anmol Singh Jaggi awarded Hottest Young Entrepreneur by Business World

Expanded Solar Biz

Engineering & Strategic Advisory Services for Solar PV launched



2012

2016



Ventured into ML/AI and Big Data

Founded Prescinto Technologies to use data and advanced analytics to generate actionable insights

GENSOL'S STRENGTH MILESTONES

2017



Expanded to International Markets

Expanded advisory services across South East Asia, East Africa, West Africa & MENA region

Diversified into Electric Mobility

Founded India's first 100% Electric ride-hailing 4-wheeler service, BluSmart



2018

2019



Fund Raise

Engineering Ltd. On BSE-SME platform

Raise \$ 10 mn in Angel Round & Pre Series A for expanding BluSmart

Scaling Up

Raised \$60 mn in Series A round for BluSmart & \$10 mn In Prescinto



2020

2022



Next Orbit

Gensol listing on Main Board

Starting of EV Manufacturing

Multifold increase in Topline and Bottomline in Solar Business

Growing More

EV Manufacturing Started

Acquired Scorpius Trackers



2023

GENSOL'S STRENGTH ORGANIZATIONAL STRUCTURE

- Building India's largest & most responsible B2C electric mobility business at BluSmart **Electric Mobility**
- Leading a team of **800 technocrats in the Renewable Energy** services domain at Gensol Engineering Ltd.
- Business World **Young Entrepreneur Award - 2010**



ANMOL SINGH JAGGI

CHAIRMAN & MANAGING DIRECTOR



PUNEET SINGH JAGGI

WHOLE TIME DIRECTOR

- First Generation Entrepreneur & **Clean Energy Enthusiast.**
- Have been an advisor to **30 GW of Renewable Energy Projects.**
- Digitized **10 GW** and operate **3 GW of Renewable Energy Projects.**



PRANAY MUNDRA

PRESIDENT



ALI IMRAN NAQVI

CHIEF EXECUTIVE OFFICER



KANV GARG

CHIEF GROWTH OFFICER



JABIR MAHENDI AGA

CHIEF FINANCIAL OFFICER



RAJESH PARMAR

CS & COMPLIANCE OFFICER

240+ EMPLOYEE STRENGTH

GENSOL'S STRENGTH LEADERSHIP TEAM



Account & Finance



CS & Compliance



Supply Chain Management



HR & Admin



Business Development



Engineering



Construction



Safety & Quality



CRM

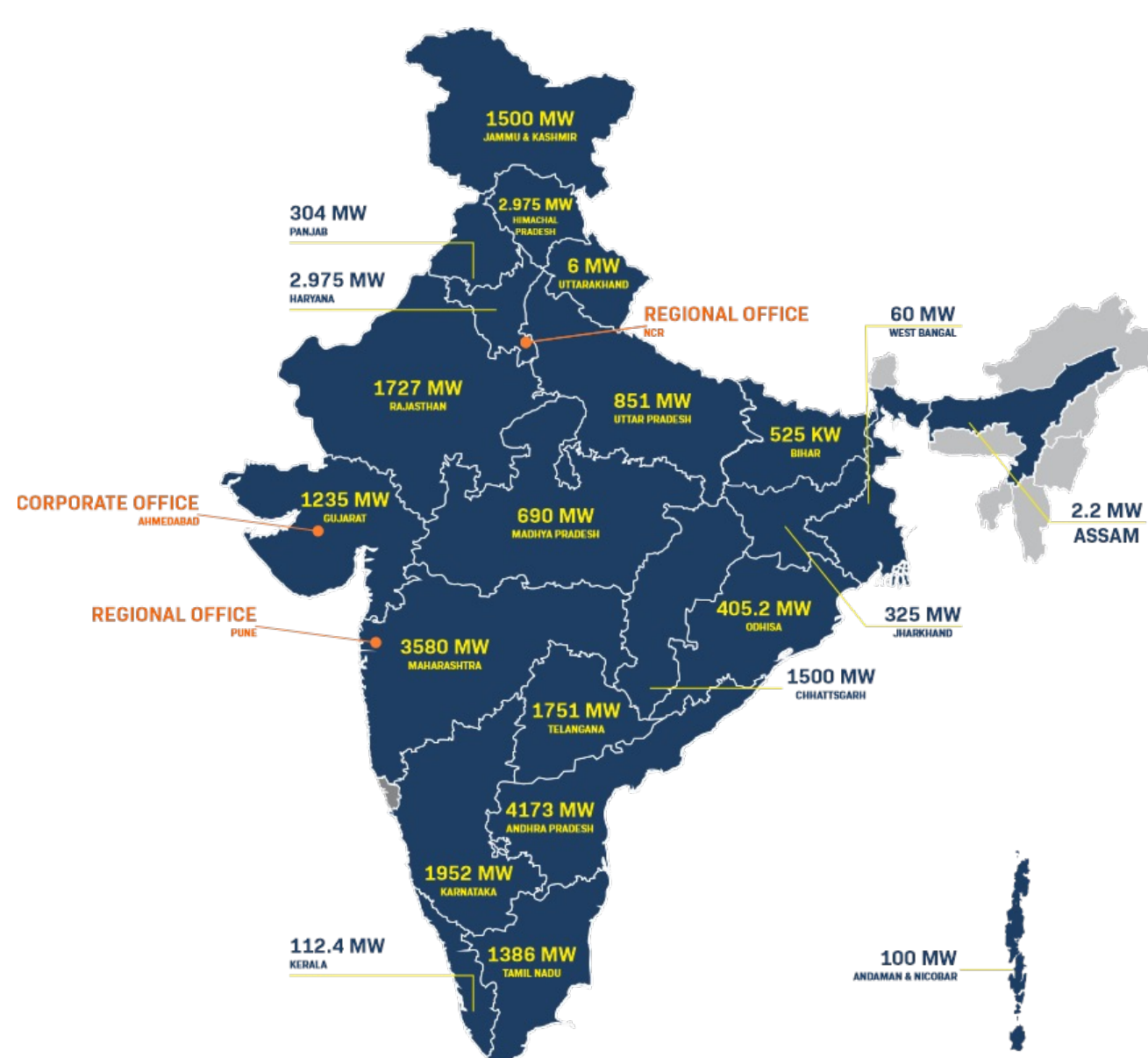


Digital Media

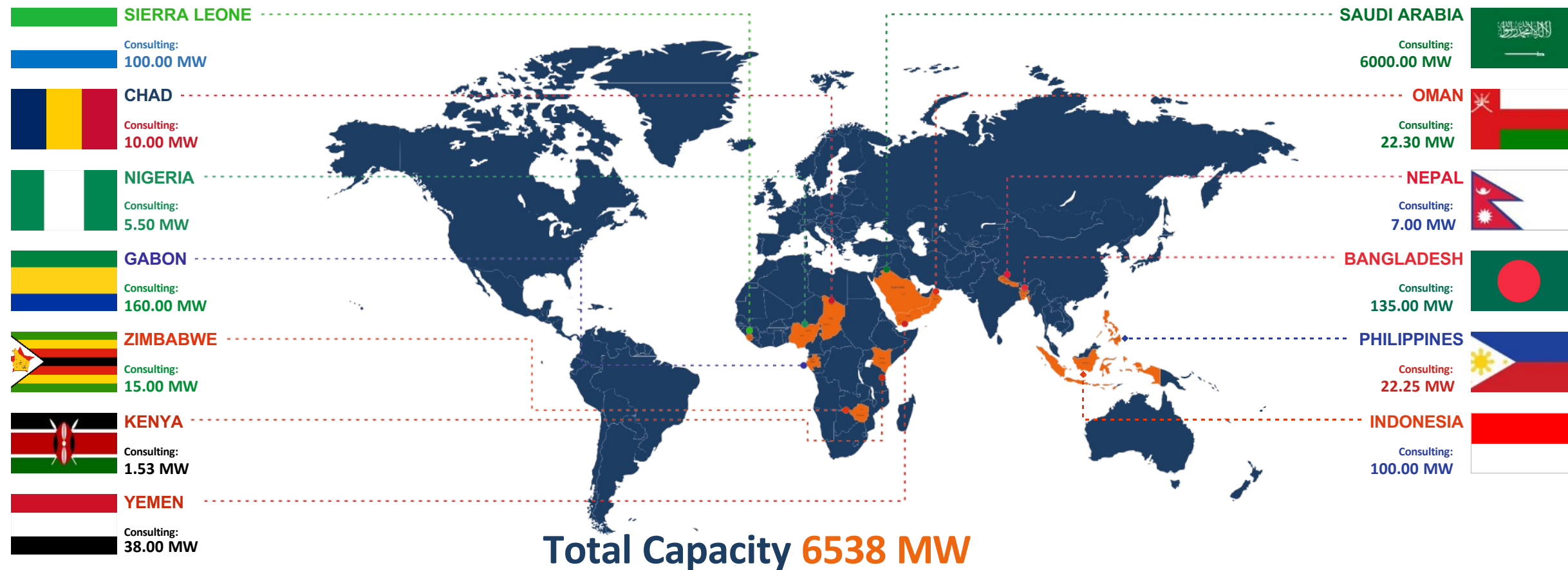


Data Analysis

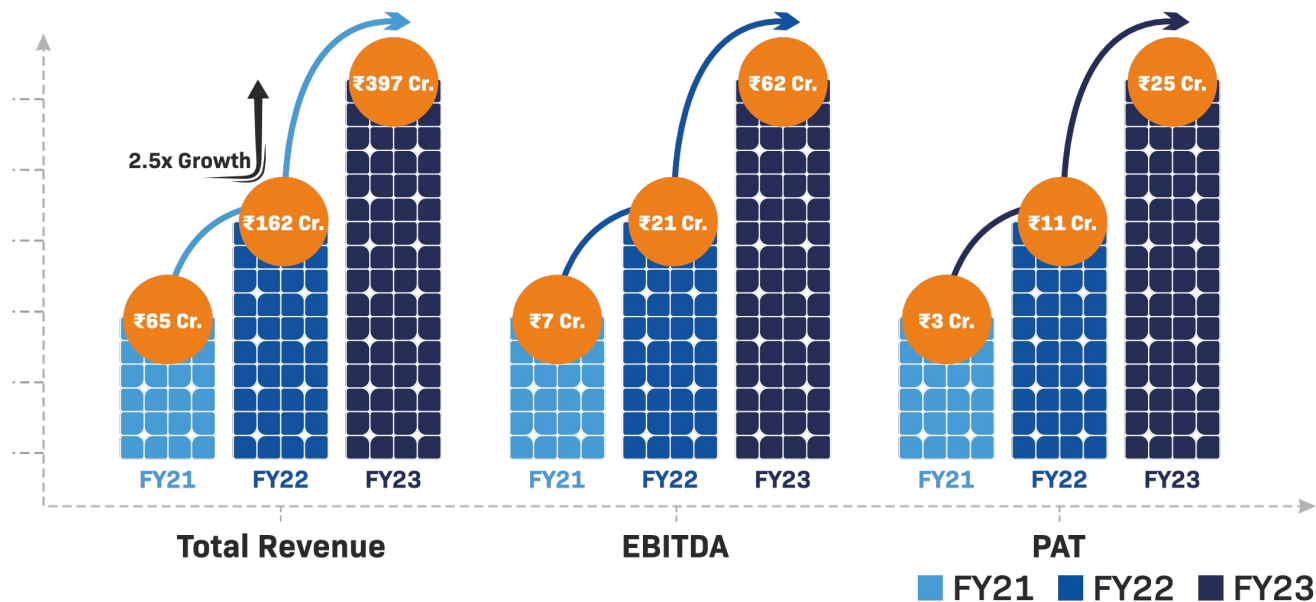
GENSOL'S STRENGTH CONSULTING FOOTPRINTS



GENSOL'S STRENGTH INTERNATIONAL FOOTPRINTS



GENSOL'S STRENGTH FINANCIAL GROWTH

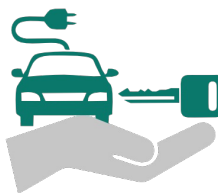


Year Highlights

₹703 Cr.
Unexecuted Order Book



₹215 Cr.
EV Assets Leased



Q2 FY24
EV Manufacturing Commencement



Equity Raise

Preferential placement round
of **₹133 Cr.** in Q2 FY23



Net Worth ₹206 Cr.

Substantial growth of **449%**
YoY



BSE Main Board Migration

BSE's in-principle approval
received for main board migration



REVENUE
145%



EBITDA
196%



PAT
125%





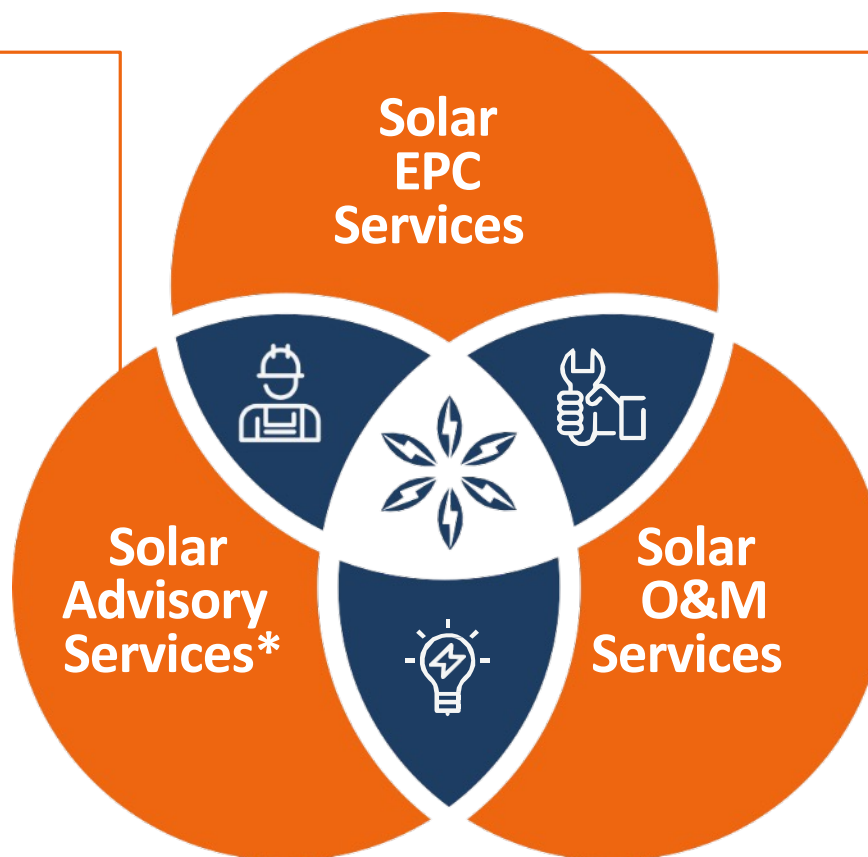
SCOPE AS AN ORGANIZATION

SCOPE AS AN ORGANIZATION

EPC | ADVISORY | O&M

⚡ **33,693 MW**

- Owners Engineer
- Lenders Engineer
- Policy & Strategic Advisory
- Detailed Engineering Project
- Management Technical Due
- Diligence



⚡ **590 MW**

- For Ground Based Projects
- For Rooftops
- For Superstructures
- Transmission Line

⚡ **5.2 GW**

- Comprehensive O&M
- Skilled Technical Staff
- Health Diagnosis

* Solar advisory services have been discontinued

SOLAR EPC SERVICES

MAJOR ACHIEVEMENTS

EPC PROJECTS PORTFOLIO 590 MWp

MAJOR ACHIEVEMENTS

SOLAR EPC SERVICES – IN EXECUTION



182 MWp

182 MWp in Gujarat - A leading IPP in India

44 MWp

44 MWp floating solar project in West Bengal - Damodar Valley Corporation (a state-owned power generator)

25 MWp

25 MWp in Telangana - Singareni Coalfields (a state-owned coal producer)

21 MWp

21 MWp in MP - Bhopal Municipal Corporation

21 MWp

21 MWp in MP - A large state-owned company

14 MWp

14 MWp in Jharkhand - Damodar Valley Corporation (a state-owned power generator)

10.5 MWp

10.5 MWp in Madhya Pradesh - This is a single rooftop project being developed for a large textile industry

2 MWp

2 MWp in Kerala - Hindalco Industries, an Indian aluminium and copper manufacturing company, which is a subsidiary of the Aditya Birla Group.

MAJOR ACHIEVEMENTS

EPC CLIENTELE



182 MWp



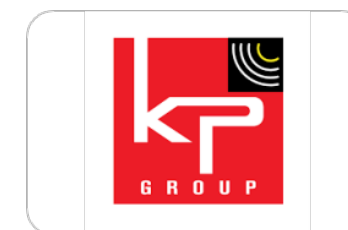
44 MWp



27.6 MWp



22 MWp



17.5 MWp



9.6 MWp



7.6 MWp



6.2 MWp



5.6 MWp



5 MWp



4 MWp



1.1 MWp



1 MWp



0.9 MWp



0.5 MWp

MAJOR ACHIEVEMENTS RESCO SERVICES



⚡ **5.5 MWp** | Amber Enterprises India

Contract Signed



Roop Polymers Ltd.

⚡ **2.0 MWp** | Roop Polymers Ltd.



⚡ **709 kWp** | BLDE

Commissioned Projects

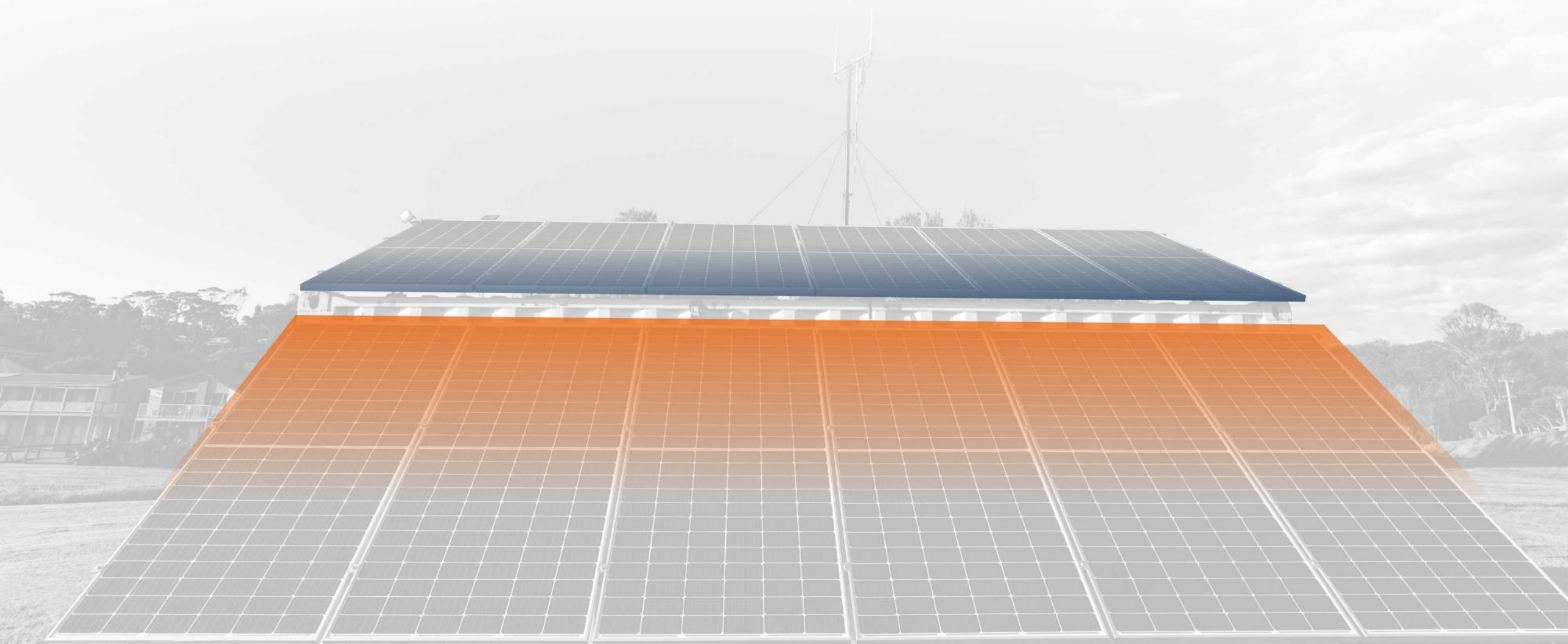


⚡ **600 kWp** | APPA University



⚡ **150 kWp** | KLE

PSU WORKING EXPOSURE



PSU WORKING EXPOSURE

PSU EXPERIENCE - EPC SERVICES



45 MWp*

Floating solar project in West Bengal - Damodar Valley Corporation (a state-owned power generator)



25 MWp*

The Singareni Collieries Company Limited
(OB Dump-based Solar PV Project)



13.2 MWp

Central Electronics Limited



14 MWp*

Damodar Valley Corporation



1 MWp

Gujarat State Disaster Management Authority



500 kWp

Bihar Renewable Energy Development Agency



350 kWp

Hindustan Petroleum Corporation Ltd.



100 kWp

Reserve Bank of India

* Project under construction

PSU WORKING EXPOSURE

PSU EXPERIENCE - CONSULTING



2500 MW

Maharashtra Generation Company
(MAHAGENCO)



500 MW

Tamil Nadu Generation and
Distribution Corporation
(TANGEDCO)



6.5 MW

Chennai Airports Authority of
India (AAI)



4.5 MW

Maharashtra Industrial Development
Corporation (MIDC)



1.0 MW

Bharat Petroleum Corporation
Limited - Uttar Pradesh



Numaligarh Refinery
Limited - Assam



Haryana Power Genration
Corporation Limited (HPGCL)

MAJOR ACHIEVEMENTS

SOLAR ADVISORY SERVICES



MAJOR ACHIEVEMENTS SOLAR ADVISORY SERVICES



1,734 MW

**Design
Review**



2,054 MW

**Detailed
Engineering**



6,131 MW

**Project
Management**



3,900 MW

**Policy & Strategic
Advisory**



3,891 MW

**Lenders
Engineer**



15,974 MW

**Detailed Project
Reports**



**Chennai Airport
Authority of
India**

Thank you!

Gurugram:

5th Floor, Capital CyberScape, Sector 59,
Gurgaon, Haryana 122102

Head Office:

15th Floor, Block-A, Westgate Business Bay, Makarba, Ahmedabad, Gujarat
- 380051

www.gensol.in | marketing@gensol.in | +91 95551 06870